



Higher Education
Services Corporation

Empowering New York State Students for College Access and Success



2016-2017
ANNUAL REPORT



2016-2017 ANNUAL REPORT

Who We Are

The Higher Education Services Corporation (HESC) is New York State's higher education student financial aid agency.

HESC administers:

- New York's Tuition Assistance Program (TAP)
- 22 State scholarship and loan forgiveness programs
- Gaining Early Awareness and Readiness for Undergraduate Programs – NYGEAR UP
- New York's 529 College Savings Program, with the Office of the State Comptroller (OSC)
- Financial aid outreach programs for students and families

HESC Board of Trustees

AS OF MARCH 31, 2017

Chairperson

Mr. Alan M. Klinger

Co-Managing Partner
Stroock & Stroock & Lavan, LLP

Secretary

Ms. Cheryl Fisher

Supervising Attorney
NYS Higher Education Services
Corporation

Members

Mr. James B. Milliken

Chancellor
City University of New York

Ms. MaryEllen Elia

Commissioner
NYS Education Department

Dr. Nancy Zimpher

Chancellor
State University of New York

Ms. Chika Onyejiukwa

Chairperson
CUNY University Student Senate

Mr. Marc Cohen

SUNY Student Assembly
State University at Albany

Executive Management

AS OF MARCH 31, 2017

Dr. Guillermo Linares

Acting President

Elsa M. Magee

Executive Vice President

Francis Ballmann

Director of Federal Relations

Thomas F. Brennan

General Counsel

Matthew J. Downey

Director, Audit Division

Victor A. Stucchi

Director, Federal Operations

Lonnie Threatte

Vice President,
Statewide Initiatives

Warren Wallin

Administrative Officer
and Chief Financial Officer



Empowering New York State Students for College Access and Success

Each year, New York State's institutions of higher education educate more than 1.2 million students. With \$7 billion in total annual State spending on higher education, New York is wholly committed to ensuring that every student can yield the benefits of a college education.

The New York State Tuition Assistance Program (TAP)

TAP remains among the largest need-based grant programs in the nation, and the cornerstone of New York's student financial aid programs. In 2016-17, more than 336,000 New Yorkers attending college were awarded more than \$917 million in TAP funds to help pay their college tuition costs – with an average annual award of \$3,320 per recipient.

Targeted Scholarship, Loan Forgiveness and Award Programs

During 2016-17, HESC-administered State scholarship and loan forgiveness programs provided more than 37,000 students with over \$63.9 million in targeted awards towards their pursuit of a college education, including awards to the first Masters-in-Education Teacher Incentive Scholarship recipients. Proposed by Governor Andrew M. Cuomo, and approved by the State Legislature, this program provides full graduate-tuition scholarships for full-time graduate study leading to certification as an elementary or secondary classroom teacher at a State University of New York (SUNY) or City University of New York (CUNY) college or university.



College Access and Outreach Programs

Throughout 2016-17, HESC continued to broaden its outreach to encourage college access and preparedness among students at risk of not pursuing a postsecondary education.

The NYGEAR UP Program provided services to increase the knowledge, skills and aspirations of 6,549 low income eighth and ninth grade students attending 34 high schools and four middle schools in the Bronx, Brooklyn, Queens, Hempstead, Yonkers, Mount Vernon, Buffalo and Rochester. NYGEAR UP sites across the state successfully delivered academic support and enrichment programs, guidance and mentoring on high school choice and transition, college awareness workshops, the MAAX non-cognitive skills curriculum to develop the skills and attitudes needed to be successful in high school and beyond, summer skills programs, educational field trips and over 40 in-state college tours.

The NYGEAR UP Program's success is evidenced by a 99.77 percent promotion rate of NYGEAR UP students from the 8th grade to the 9th grade. NYGEAR UP participants had a nearly 16 percent higher passing rate in math and an over 14 percent higher passing rate in English Language Arts; furthermore, over 91 percent of those who took Algebra 1 passed the Common Core Algebra 1 Regents Exam. Roughly 2,200 of NYGEAR UP ninth graders took the PSAT 9 to inform services and interventions to ensure college readiness throughout high school.

Through participation in the national College Goal Sunday program and the administration of New York's Student Financial Aid Awareness campaign, HESC assists students and families in completing the Free Application for Federal Student Aid (FAFSA) – the first step in determining their eligibility for federal, state and institutional aid to finance their college costs.

In 2016-17, HESC coordinated and/or participated in more than 300 events that provided more than 46,000 students and families with the tools and information to help them choose a college and understand their financing options.

During 2016-17, HESC again expanded New York's College Application Week, which seeks to provide every graduating high school senior the opportunity to apply to college, and launched the State's College Signing Day campaign, which seeks to ensure that every student, particularly those at risk of not continuing their education beyond high school, has the opportunity to apply to at least one college. More than 520 high schools and community groups participated in the State's College Application Week and College Signing Day events that helped put more than 17,100 students on a direct path to college.

Fulfilling Our Mission

New York State's long-standing commitment to ensuring that its students have both access to a college education and an understanding of their financial aid options helps ensure a strong and sound investment in our students. HESC is proud to administer an array of programs and services designed to support the attainment and affordability of a postsecondary degree for all New York State students.

Table 1
Tuition Assistance Program Recipients and Expenditures

by Level of Study					
<u>Level of Study</u>	<u>Academic Year</u>				<u>Estimated</u>
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
Annual Average Recipients (FTE)					
Undergraduate	305,120	302,312	300,100	290,028	276,303
Graduate	0	0	0	0	0
TOTAL	305,120	302,312	300,100	290,028	276,303
Percent Change from Prior Year	-1.9%	-0.9%	-0.7%	-3.4%	-4.7%
Annual Expenditures (\$ thousands)					
Undergraduate	930,021	934,802	973,490	957,527	917,223
Graduate	0	0	0	0	0
TOTAL	930,021	934,802	973,490	957,527	917,223
Percent Change from Prior Year	0.8%	0.5%	4.1%	-1.6%	-4.2%
Annual Expenditures Per Annual Average Recipient					
Undergraduate	\$3,048	\$3,092	\$3,244	\$3,301	\$3,320
Graduate	0	0	0	0	0
All	\$3,048	\$3,092	\$3,244	\$3,301	\$3,320
Percent Change from Prior Year	2.8%	1.4%	4.9%	1.8%	0.5%

The 2010-11 NYS Budget eliminated funding for graduate TAP.

Table 2
Tuition Assistance Program Recipients

by Level of Study and Type of Institution

<u>Level of Study/Type of Institution</u>	Academic Year				
	Annual Average Recipients (FTE)				
					<u>Estimated</u>
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
Undergraduate:					
City University					
Senior Colleges	48,725	48,800	50,465	52,364	52,517
Community Colleges	25,173	26,985	29,211	29,832	28,539
CUNY TOTAL	73,898	75,785	79,676	82,196	81,056
State University					
State Operated	64,073	64,803	65,051	63,933	62,188
Community Colleges	58,019	57,789	55,359	50,334	45,297
SUNY TOTAL	122,092	122,592	120,410	114,267	107,485
Independent Colleges	77,355	74,277	71,362	67,636	64,344
Proprietary Degree-Granting Institutions	25,116	22,826	21,418	18,436	15,849
Nondegree Business Schools	2,186	1,730	1,658	1,606	1,433
All Other Institutions	180	152	129	125	107
Chapter XXII TAP schools	4,293	4,950	5,447	5,762	6,029
UNDERGRADUATE TOTAL	305,120	302,312	300,100	290,028	276,303
Graduate:					
City University	0	0	0	0	0
State University	0	0	0	0	0
Independent Colleges	0	0	0	0	0
GRADUATE TOTAL	0	0	0	0	0
GRAND TOTAL	305,120	302,312	300,100	290,028	276,303

The 2010-11 NYS Budget eliminated funding for graduate TAP.

Table 3
Tuition Assistance Program Expenditures

by Level of Study and Type of Institution

Academic Year (\$ thousands)					
<u>Level of Study/Type of Institution</u>	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>Estimated 2016-17</u>
Undergraduate:					
City University					
Senior Colleges	\$182,642	\$183,755	\$197,205	\$203,368	\$202,331
Community Colleges	\$78,116	\$90,113	\$104,296	\$112,744	\$106,553
CUNY TOTAL	\$260,758	\$273,868	\$301,501	\$316,112	\$308,884
State University					
State Operated	\$181,932	\$186,616	\$198,285	\$196,434	\$192,119
Community Colleges	\$140,270	\$144,014	\$143,754	\$135,902	\$127,212
SUNY TOTAL	\$322,202	\$330,630	\$342,039	\$332,336	\$319,331
Independent Colleges	\$230,592	\$221,044	\$220,874	\$209,694	\$198,814
Proprietary Degree-Granting Institutions	\$88,990	\$80,470	\$77,554	\$66,732	\$57,163
Nondegree Business Schools	\$7,700	\$5,998	\$5,781	\$5,660	\$5,016
All Other Institutions	\$412	\$364	\$331	\$307	\$287
Chapter XXII TAP schools	\$19,367	\$22,428	\$25,410	\$26,686	\$27,728
UNDERGRADUATE TOTAL	\$930,021	\$934,802	\$973,490	\$957,527	\$917,223
Graduate:					
City University	\$0	\$0	\$0	\$0	\$0
State University	\$0	\$0	\$0	\$0	\$0
Independent Colleges	\$0	\$0	\$0	\$0	\$0
GRADUATE TOTAL	\$0	\$0	\$0	\$0	\$0
GRAND TOTAL	\$930,021	\$934,802	\$973,490	\$957,527	\$917,223

The 2010-11 NYS Budget eliminated funding for graduate TAP.

Table 4
Tuition Assistance Program Recipients

by Dependency Status and Sector *

<u>Sector</u>	<u>Academic Year</u>				<u>Estimated</u>	
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>	
					Number	% of Total
<u>Independent Students</u>						
CUNY	19,680	19,688	19,888	19,631	18,248	5.4%
SUNY	29,962	28,951	26,303	22,793	19,754	5.9%
Independent	14,867	13,883	12,486	11,165	9,827	2.9%
Proprietary Degree-Granting Institutions	15,173	13,620	12,973	11,098	9,221	2.7%
Nondegree Business Schools	1,945	1,635	1,508	1,430	1,297	0.4%
All Other Institutions	119	90	98	85	82	0.0%
Chapter XXII TAP schools	734	741	937	941	981	0.3%
SUBTOTAL	82,480	78,608	74,193	67,143	59,410	17.7%
(as % of total)	22.0%	21.1%	20.1%	18.9%	17.7%	
<u>Dependent Students</u>						
CUNY	79,073	82,238	86,747	89,751	87,568	26.0%
SUNY	119,452	120,965	120,660	116,481	111,207	33.1%
Independent	72,735	70,016	67,984	64,911	62,370	18.6%
Proprietary Degree-Granting Institutions	16,467	15,235	14,131	11,982	10,034	3.0%
Nondegree Business Schools	431	349	347	347	327	0.1%
All Other Institutions	113	106	79	86	78	0.0%
Chapter XXII TAP schools	3,704	4,315	4,790	5,053	5,219	1.6%
SUBTOTAL	291,975	293,224	294,738	288,611	276,803	82.3%
(as % of total)	78.0%	78.9%	79.9%	81.1%	82.3%	
<u>All Students</u>						
CUNY	98,753	101,926	106,635	109,382	105,816	31.5%
SUNY	149,414	149,916	146,963	139,274	130,961	39.0%
Independent	87,602	83,899	80,470	76,076	72,197	21.5%
Proprietary Degree-Granting Institutions	31,640	28,855	27,104	23,080	19,255	5.7%
Nondegree Business Schools	2,376	1,984	1,855	1,777	1,624	0.5%
All Other Institutions	232	196	177	171	160	0.0%
Chapter XXII TAP schools	4,438	5,056	5,727	5,994	6,200	1.8%
TOTAL	374,455	371,832	368,931	355,754	336,213	100.0%

*Recipients are those who received at least one term award.

Table 5
Aid for Part-Time Study (APTS) Program Recipients

By Type of Institution					
	Academic Year				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
CUNY 4-Year	3,630	3,639	4,065	4,346	3,814
CUNY 2-Year	4,734	3,734	3,772	3,975	2,459
CUNY TOTAL	8,364	7,373	7,837	8,321	6,273
SUNY 4-Year	765	970	939	915	897
SUNY 2-Year	5,025	4,494	4,421	4,277	4,172
SUNY TOTAL	5,790	5,464	5,360	5,192	5,069
Independent Colleges	1,638	1,652	1,459	1,280	1,158
Degree Proprietary	391	429	402	390	356
GRAND TOTAL	16,183	14,918	15,058	15,183	12,856

Table 6
Aid for Part-Time Study (APTS)
Actual Expenditures for Reimbursement of Awards

By Type of Institution					
Academic Year (\$ thousands)					
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
CUNY 4-Year	\$1,544.7	\$2,290.5	\$2,494.1	\$2,339.7	\$2,823.3
CUNY 2-Year	\$1,315.2	\$2,309.5	\$2,303.2	\$2,318.6	\$1,848.8
CUNY TOTAL	\$2,859.9	\$4,600.0	\$4,797.3	\$4,658.3	\$4,672.1
SUNY 4-Year	\$919.3	\$1,102.6	\$1,083.4	\$1,066.3	\$1,061.4
SUNY 2-Year	\$4,593.7	\$4,401.5	\$4,310.7	\$4,055.6	\$4,045.1
SUNY TOTAL	\$5,513.0	\$5,504.1	\$5,394.1	\$5,121.9	\$5,106.5
Independent Colleges	\$1,520.4	\$1,587.6	\$1,456.6	\$1,217.3	\$1,130.7
Degree Proprietary	\$327.4	\$345.7	\$299.1	\$302.7	\$300.0
GRAND TOTAL	\$10,220.7	\$12,037.4	\$11,947.1	\$11,300.2	\$11,209.3

Table 7
Number of Scholarships and Awards

	Academic Year				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>Estimated</u> <u>2016-17</u>
<u>Scholarships</u>					
NYS Memorial Scholarships for Families of Deceased Firefighters, Volunteer Firefighters, Police Officers, Peace Officers and Emergency Medical Service Workers	53	52	51	48	43
NYS World Trade Center Memorial Scholarship	708	711	773	805	830
NYS Scholarships for Academic Excellence	15,242	15,174	15,116	14,625	14,527
Military Service Recognition Scholarship	63	75	82	93	99
Senator Patricia K. McGee Nursing Faculty Scholarship	88	90	103	127	123
American Airlines Flight 587 Memorial Scholarship	23	19	23	20	17
Flight 3407 Memorial Scholarship	5	6	6	5	4
NYS Math & Science Teaching Incentive Scholarship	120	102	76	64	86
New York Lottery - Leaders of Tomorrow Scholarship	872	101	0	0	0
NYS Science, Technology, Engineering and Mathematics (STEM) Incentive Program	0	0	550	1,177	1,785
New York State Young Farmers Loan Forgiveness Incentive Program	0	0	10	15	15
NYS Achievement and Investment in Merit Scholarship (NY-AIMS)	0	0	0	1,601	2,146
NYS Get on Your Feet Loan Forgiveness Program	0	0	0	644	1,855
NY Masters-in-Education Teacher Incentive Scholarship Program	0	0	0	0	63
SUBTOTAL	17,174	16,330	16,790	19,224	21,593
<u>Awards</u>					
NYS Aid for Part-Time Study	16,183	14,918	15,058	15,183	12,856
NYS Regents Awards for Children of Deceased and Disabled Veterans	425	441	434	476	424
Regents Physician Loan Forgiveness Program	82	41	92	105	103
Veterans Tuition Awards	1,979	1,593	1,410	1,231	1,038
Loan Forgiveness for Nursing Faculty	61	72	87	95	117
Loan Forgiveness for Licensed Social Workers	155	170	184	238	270
Loan Forgiveness for District Attorneys	776	791	822	775	754
John R. Justice Student Loan Repayment Program *	89	69	57	46	0
SUBTOTAL	19,750	18,095	18,144	18,149	15,562
TOTAL	36,924	34,425	34,934	37,373	37,155

* The John R. Justice Repayment Program is 100% federally funded.

(1) The 2011-12 NYS Budget authorized payment for the 2009-10 and 2011-12 Loan Forgiveness awards and allowed other programs to sunset. No new awards were authorized for 2010-11.

(2) The 2011-12 Budget authorized payment for the 2010-11 and 2011-12 academic years.

(3) The 2011-12 Budget authorized payment for the 2011-12. Funding was suspended for 2010-11.

Updated 01/17/2018

Table 8
Amount of Scholarships and Awards

	Academic Year (\$ thousands)				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>Estimated</u> 2016-17
Scholarships					
NYS Memorial Scholarships for Families of Deceased Firefighters, Volunteer Firefighters, Police Officers, Peace Officers and Emergency Medical Service Workers	\$751	\$839	\$837	\$787	\$715
NYS World Trade Center Memorial Scholarship	10,774	11,271	12,450	13,377	14,371
NYS Scholarships for Academic Excellence	10,604	10,563	10,489	10,079	9,973
Military Service Recognition Scholarship	827	1,027	1,123	1,300	1,468
Senator Patricia K. McGee Nursing Faculty Scholarship	1,324	1,278	1,617	1,869	1,968 ²
American Airlines Flight 587 Memorial Scholarship	231	198	308	280	234
Flight 3407 Memorial Scholarship	91	79	82	85	60
NYS Math & Science Teaching Incentive Scholarship	637	565	449	412	503
New York Lottery - Leaders of Tomorrow Scholarship	965	88	0	0	0
NYS Science, Technology, Engineering and Mathematics (STEM) Incentive Program	0	0	2,791	6,443	10,006
New York State Young Farmers Loan Forgiveness Incentive Program	0	0	100	123	136
NYS Achievement and Investment in Merit Scholarship (NY-AIMS)	0	0	0	790	1,047
NYS Get on Your Feet Loan Forgiveness Program	0	0	0	236	1,683
NY Masters-in-Education Teacher Incentive Scholarship Program	0	0	0	0	588
SUBTOTAL	\$26,204	\$25,908	\$30,246	\$35,781	\$42,752
Awards					
NYS Aid for Part-Time Study	\$10,220	\$12,037	\$11,947	\$11,300	\$11,209
NYS Regents Awards for Children of Deceased and Disabled Veterans	183	177	172	187	167
Regents Physician Loan Forgiveness Program	820	720	920	1,044	1,028 ¹
Veterans Tuition Awards	6,285	5,232	4,727	4,154	3,614
Loan Forgiveness for Nursing Faculty	452	556	670	715	918 ³
Loan Forgiveness for Licensed Social Workers	974	1,050	1,148	1,484	1,708
Loan Forgiveness for District Attorneys	2,634	2,684	2,790	2,628	2,563
John R. Justice Student Loan Repayment Program *	88	82	38	45	0 ⁴
SUBTOTAL	\$21,656	\$22,538	\$22,412	\$21,557	\$21,207
TOTAL	\$47,860	\$48,446	\$52,658	\$57,338	\$63,959

* John R. Justice Repayment Program are 100% federally funded.

(1) The 2011-12 NYS Budget authorized payment for the 2009-10 and 2011-12 Loan Forgiveness awards and allowed other programs to sunset. No new awards were authorized for 2010-11.

(2) The 2011-12 Budget authorized payment for the 2010-11 and 2011-12 academic years.

(3) The 2011-12 Budget authorized payment for the 2011-12. Funding was suspended for 2010-11.

(4) Program suspended, waiting availability of Federal Funding.

Updated 01/04/2018

Table 9
New York's 529 College Savings Program

<u>Calendar Year*</u>	<u>Account Volume</u>	<u>Number of Accounts</u>	<u>Average Balance</u>
2011	\$12,087,860,415	665,153	\$16,560
2012	\$13,782,064,677	683,974	\$17,673
2013	\$17,651,664,734	720,463	\$19,129
2014	\$20,170,938,266	787,065	\$22,427
2015	\$20,137,457,001	839,932	\$24,015
2016	\$23,101,957,964	874,212	\$23,035
2017	\$26,689,282,432	977,979	\$23,622

*Amounts represent year-end figures as of Dec. 31st of each year, except 2016 amounts which are as of September 30, 2016 and 2017 amounts which are as of September 29, 2017.

New York's 529 College Savings Program includes two separate 529 plans with Program Manager, Ascensus College Savings: the *Direct Plan*, with investment management and offerings through the Vanguard Group; and, the *Advisor Plan*, with investment management from JP Morgan and offerings through JP Morgan and SSgA.

With its federal and state tax advantages and flexibility, New York's 529 College Savings Program, one of the best nationwide, is helping to make higher education possible for future college students.

Table 10
New York's 529 College Savings Program

Qualified Withdrawals	
<u>Calendar Year*</u>	
2002	\$40,496,459
2003	\$58,463,731
2004	\$116,378,842
2005	\$195,081,357
2006	\$296,203,396
2007	\$421,376,627
2008	\$548,677,182
2009	\$619,269,201
2010	\$701,623,695
2011	\$740,239,229
2012	\$868,977,033
2013	\$1,012,103,728
2014	\$1,167,339,634
2015	\$1,106,061,693
2016	\$871,498,345
2017	\$1,919,395,067
Total	\$10,683,185,220

*2002 through 2013 are year-end figures; amounts for 2014 are as of September 30, 2015; 2015-2016 amounts are as of September 30 2015 & 2016 respectively and 2017 numbers are as of September 29, 2017.

Withdrawals reported prior to May 2012 are Direct Plan only; withdrawals from May 2012 through current include both Direct and Advisor plans.

Table 11
Loans, Grants and Scholarships Administered by HESC

	Academic Year (\$ thousands)				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
<u>Grants and Scholarships</u>					
Tuition Assistance	\$930,021	\$934,802	\$973,490	\$957,527	\$917,223
Other Grants and Scholarships	47,860	48,446	52,658	57,338	63,959
TOTAL	\$977,881	\$983,248	\$1,026,148	\$1,014,865	\$981,182
Percent Change from Prior Year	0.5%	0.5%	4.1%	-1.4%	-3.8%

Updated 01/09/2018

Table 12
EFT Escrow Service

	State Fiscal Year (\$ thousands)									
	2012-2013		2013-2014		2014-2015		2015-2016		2016-2017	
	Number of Transaction s	Dollar Amount	Number of Transaction s	Dollar Amount	Number of Transaction s	Dollar Amount	Number of Transaction s	Dollar Amount	Number of Transaction s	Dollar Amount
Subsidized Federal Stafford Loans	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
Percent Change From Prior Year	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Unsubsidized Federal Stafford Loans	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
Percent Change From Prior Year	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Federal Plus Loans	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
Percent Change From Prior Year	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NYS 529 College Savings Program	4,867	\$33,499	4,548	\$32,100	2,302	\$16,942	2,275	\$17,522	1,980	\$16,201
Percent Change From Prior Year	39%	64%	-7%	-4%	-49%	-47%	-1%	3%	-13%	-8%
Alternative Loans	2,487	\$16,430	0	\$0	0	\$0	0	\$0	0	\$0
Percent Change From Prior Year	-87%	-87%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Non-HESC Guaranteed Loans	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
Percent Change From Prior Year	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Total	7,354	\$49,929	4,548	\$32,100	2,302	\$16,942	2,275	\$17,522	1,980	\$16,201

Table 13
Defaulted Purchases and Collections Activities

	State Fiscal Year (\$ thousands)				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>
Defaulted Loans Purchased	\$501,864	\$430,381	\$389,133	\$330,832	\$360,733
Outstanding Balance of Defaulted Loans	\$2,189,905	\$2,116,555	\$2,008,073	\$1,803,329	\$1,618,761
Regular Collections*	\$126,617	\$116,964	\$110,276	\$97,722	\$85,070
Amount Consolidated*	\$167,840	\$167,471	\$127,935	\$110,617	\$99,740
Amount Rehabilitated*	\$223,217	\$203,463	\$196,708	\$218,175	\$248,222
Total Recoveries	\$517,674	\$487,898	\$434,919	\$426,514	\$433,032
*The Collection, Consolidated and Rehabilitated amounts include principal, interest and collection fees.					
	Collection Revenues				
Revenue Collections	\$20,325	\$18,754	\$17,695	\$15,680	\$13,643
Revenue Consolidated	\$14,169	\$14,146	\$10,709	\$9,372	\$8,435
Revenue Rehabilitated	\$66,405	\$64,353	\$43,883	\$45,041	\$48,143
Total Collection Related Revenue	\$100,899	\$97,253	\$72,287	\$70,093	\$70,221

Table 14
Guaranteed Student Loans Outstanding

State Fiscal Year	Amount Outstanding (\$ thousand)	Number of Borrowers	Number of Loans	Change from Prior Year	
				Amount (\$ thousands)	Percent
2012-13	\$14,887,076	1,377,433	2,031,703	(\$2,121,776)	-14.3%
2013-14	\$13,543,043	1,054,577	1,563,742	(\$1,344,033)	-9.0%
2014-15	\$12,120,959	928,589	1,377,151	(\$1,422,084)	-10.5%
2015-16	\$10,840,946	828,268	1,209,042	(\$1,280,013)	-10.6%
2016-17	\$9,662,594	726,449	1,053,875	(\$1,178,352)	-10.9%

Updated 12/11/2017

Table 15
Default Cohort and Trigger Rates

Federal Fiscal Year Ended September 30					
	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
HESC's Cohort Default 2 Year Rate *	N/A	*	*	*	*
HESC's Cohort Default 3 Year Rate ***	8.2%	7.7%	6.6%	N/A	N/A
National Default Cohort 2 Year Rate *	*	*	*	*	*
National Default Cohort 3 Year Rate ***	11.8%	11.3%	11.5%	N/A	N/A
HESC's Default Trigger Rate **	1.59%	1.51%	1.52%	0.93%	0.62%

*The 2 Year Cohort Default Rate is the percentage of student borrowers who enter into repayment in a given federal fiscal year (denominator) and number of students who default within the same or the next federal fiscal year (numerator). Discontinued after 2011.

**Default claim losses (default claim purchases) are measured as a percentage of prior years' loans in repayment as calculated by the Department of Education (ED). A guarantee agency's percentage in excess of 5 percent, as established by ED, would "trigger" a reduction in the reinsurance rate paid to guarantee agencies for the reimbursement of default claim losses. If default claim losses exceed 9 percent, an additional reduction in reinsurance is triggered.

***The 3 Year Cohort Default Rate is the only rate to be used by the Department of Education in evaluating schools, lenders and guaranty agencies. Beginning in 2009 thru 2011 the Department of Education issued a 2 year and a 3 year rate. The 3 Year Cohort Default Rate is the percentage of student borrowers who entered into repayment in a given federal fiscal year (denominator) and the number of students who default within the same or the next two federal fiscal years (numerator). This extends the length of time in which a student can default from two to three years. The rates for 2015 will not be available until September 2018.

Table 16
Applications Received and Processed

	For Each Academic Year				
	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>Estimated</u> <u>2016-17</u>
GRANT AND SCHOLARSHIP TOTAL	620,000	630,096	640,611	618,122	583,212
Percent Change from Prior Year	-4.2%	1.6%	1.7%	-3.5%	-5.6%

Financial Aid Programs for New York State Students

Grants and Scholarships

Name of Program	Description of Program	2016-17 Accomplishments
Tuition Assistance Program (TAP)	Need-based grant program for full-time students. Provides up to \$5,165/year to students who qualify.	Provided \$917 million in grants to more than 336,000 students.
NYS Aid for Part-Time Study (APTS)	Provides up to \$2,000/year for part-time students who meet income eligibility limits.	Provided more than \$11 million in aid to 12,856 students.
NYS Scholarships for Academic Excellence	Up to 2,000 scholarships of \$1,500 are awarded each year to the top graduating scholar at each registered high school in New York State, and up to 6,000 scholarships of \$500 are also awarded to other outstanding students.	Awarded more than \$9 million in scholarships to 14,527 students.
NYS Memorial Scholarships for Families of Deceased Firefighters, Volunteer Firefighters, Police Officers, Peace Officers and Emergency Medical Service Workers	Provides up to the cost of SUNY educational expenses for children, spouses and financial dependents of deceased firefighters, volunteer firefighters, police officers, peace officers and emergency medical service workers who have died as the result of an injury sustained in the line of duty.	Awarded \$715,435 in scholarships to 43 students.
NYS Regents Awards for Children of Deceased and Disabled Veterans	Provides \$450/year to children of veterans who are deceased, at least 40 percent disabled, missing in action, or were a prisoner of war.	Awarded \$167,225 to 424 students.
Veterans Tuition Awards	Provides up to the cost of SUNY tuition to Vietnam, Persian Gulf, or Afghanistan veterans in college or in an approved vocational training program in New York State.	Awarded more than \$3.6 million to 1,038 students.

Financial Aid Programs for New York State Students

Grants and Scholarships (Cont'd.)

Name of Program	Description of Program	2016-17 Accomplishments
NYS World Trade Center Memorial Scholarship	Provides up to the cost of SUNY educational expenses for children, spouses and financial dependents of those killed or seriously disabled in the September 11, 2001 terrorist attacks.	Awarded more than \$14.4 million to 830 students.
Military Enhanced Recognition Incentive and Tribute (MERIT) Scholarships, also known as Military Service Recognition Scholarship	Provides up to the cost of SUNY educational expenses for children, spouses and financial dependents of members of the armed forces of the United States or state organized militia who, at any time on or after August 2, 1990, while New York State residents, died or became severely and permanently disabled while engaged in hostilities or training for hostilities.	Awarded \$1,468,326 in scholarships to 99 students.
Senator Patricia K. McGee Nursing Faculty Scholarship	This competitive award is made to licensed nurses who study to become nursing faculty and agree to serve as a teacher in a facility in New York State. Payments are available for up to three years of study. Recipients must complete their master's program within three years of receiving this scholarship.	Awarded more than \$1.9 million in scholarships to 123 students.
Flight 587 Memorial Scholarship	Provides up to the cost of SUNY educational expenses for families and financial dependents of victims of the crash of American Airlines Flight 587 on November 12, 2001.	Awarded \$234,437 in scholarships to 17 students.
Flight 3407 Memorial Scholarship	Flight 3407 Memorial Scholarships provide financial aid to children, spouses and financial dependents of individuals killed as a direct result of the crash of Continental Airlines Flight 3407 on February 12, 2009.	Awarded \$59,994 in scholarships to 4 students.
NYS Math & Science Teaching Incentive Scholarship	The NYS Math & Science Teaching Incentive scholarship provides grants to eligible full-time undergraduate or graduate students in approved programs that lead to math or science teaching careers in secondary education.	Awarded more than \$503,110 scholarships to 86 students.

Financial Aid Programs for New York State Students

Grants and Scholarships (Cont'd.)

Name of Program	Description of Program	2016-17 Accomplishments
NYS Science, Technology, Engineering and Mathematics (STEM) Incentive Program	The NYS STEM Incentive Program provides a full SUNY or CUNY tuition scholarship for the top 10 percent of students in each New York State high school if they pursue a STEM degree in an associates or bachelor degree program and agree to work in a STEM field in New York State for 5 years after graduation.	Awarded more than \$10 million to 1,785 students.
NYS Achievement and Investment in Merit Scholarship (NY-AIMS)	The NYS Achievement and Investment in Merit Scholarship (NY-AIMS) provides merit-based scholarships to NYS high school graduates who achieved academic excellence as a high school student, and enroll or plan to enroll in a public or private NYS college immediately after high school.	Awarded \$1,047,250 in scholarships to 2,146 students.
NYS Masters-in-Education Teacher Incentive Scholarship Program	<p>The New York State Masters-in-Education Teacher Incentive Scholarship Program provides 500 top undergraduate students full graduate tuition awards annually, to pursue their Masters in Education at a SUNY or CUNY college or university.</p> <p>To be eligible, a student must be enrolled full-time in a master's degree in education program and agree to teach in a NYS public elementary or secondary school for five years following completion of his or her degree.</p>	Awarded \$588,337 in scholarships to 63 students.

Updated 01/04/2018

Financial Aid Programs for New York State Students

Loan Forgiveness Scholarships Programs

Name of Program	Description of Program	2016-17 Accomplishments
Regents Physician Loan Forgiveness Program	Provides payment of loans for physicians who practice medicine in shortage areas of New York State.	Forgave \$1,028,000 in loans for 103 physicians.
Nursing Faculty Loan Forgiveness Incentive Program	The maximum lifetime award under this program is the lesser of \$40,000, paid in the amount of \$8,000 for each annual period of qualified service completed, or the applicant's actual eligible student loan amount at the time their eligibility is established, whichever is less.	Paid \$918,274 to 117 licensed registered nurses.
NYS Licensed Social Worker Loan Forgiveness Program	The maximum award under this program will be \$26,000 or the applicant's eligible student loan indebtedness at the time they apply, whichever is less. Awards will be paid in annual disbursements for each period of qualified service. Annual disbursements will be equal to \$6,500 or their remaining loan indebtedness.	Paid \$1,708,237 to 270 licensed social workers.
District Attorney Loan Forgiveness Program	District Attorney Loan Forgiveness awards are offered to retain experienced attorneys employed in district attorney offices throughout New York State. Awards will be paid in disbursements up to \$3,400 per year. The maximum lifetime total award an eligible attorney may receive under this program is \$20,400 or the cumulative total of their eligible student loan expenses at the time they first apply, whichever is less.	Paid \$2,562,999 to 754 eligible district attorneys.

Financial Aid Programs for New York State Students

Loan Forgiveness Scholarships Programs (Cont'd.)

Name of Program	Description of Program	2016-17 Accomplishments
New York State Young Farmers Loan Forgiveness Incentive Program	The New York State Young Farmers Loan Forgiveness Incentive Program is offered to encourage recent college graduates to pursue careers in farming in New York State. This program provides loan forgiveness awards to individuals who obtain an undergraduate degree from an approved New York State college or university and agree to operate a farm in New York State, on a full-time basis, for five years.	Awarded \$136,105 to 15 students.
New York State Get on Your Feet Loan Forgiveness Program	The New York State Get on Your Feet Loan Forgiveness Program provides up to 24 months of federal student loan debt relief to recent NYS college graduates who are participating in a federal income-driven repayment plan whose payments are generally capped at 10 percent of their discretionary income.	Awarded \$1,682,863 to 1,855 students.

Financial Aid Programs for New York State Students

Loan-Related Programs

Name of Program	Description of Program	2016-17 Accomplishments
Default Aversion Assistance Request (DAAR)	Lenders ask HESC to help resolve problems when borrowers have difficulty making their payments.	Received and resolved more than 210,000 DAARs for more than \$2.1 billion.
Rehabilitation Loan Program	Allows borrowers who have made nine consecutive payments to have their loans removed from default.	Rehabilitated more than \$258 million in loans for more than 9,647 borrowers.
Renewed Eligibility for Title IV Aid	Allows borrowers who have made six consecutive, voluntary payments to become eligible for additional aid. Payments must be made every month, even if borrower returns to school full-time, to maintain eligibility.	Renewed aid eligibility for 469 borrowers.
SmartCheck	Allows borrowers with defaulted loans to have their payments deducted from their bank accounts.	More than \$12 million received from borrowers who took advantage of this repayment method.

Financial Aid Programs for New York State Students

Pre-College Services

Name of Program	Description of Program	2016-17 Accomplishments
-----------------	------------------------	-------------------------

New York's 529 College Savings Program	Tax-advantaged savings program to help parents save for college expenses.	More than 977,000 accounts with a total value of more than \$26 billion have been established through the program's 19th year. More than \$10.6 billion has been disbursed.
--	---	---